

Wax-Free Boxes: A "Less Bad" Solution?

Lee B. Kane, EcoCzar Whole Foods Market N.A. Region Responsible Packaging Forum October 15, 2008 From Dan Imhoff's
"Paper or Plastic"> 90%10%
Dow



Raw Materials
 Processing
 Design
 Manufacture
 Transportation

10% Downstream

Recovery Reuse Recycling Landfilling Incineration Litter

SOLIDBOARD VS WAXED CORRUGATED BOXES



- The environmental challenges of waxed corrugated boxes are well known:
- Non-recyclable and contaminate OCC stream
- Unless composted, end up in landfills or incinerators (or the landscape)
- Require non-sustainable, fossil fuel-based wax coating
- Must be separated from non-coated OCC; increased labor costs
- Cost of disposal for average supermarket is around \$1,700/year.

Cost Calculation for Waxed Cardboard Disposal Per Store



Approximately 4% of average supermarket cardboard is waxed (Produce is 20% of total)
415 average tons of OCC/yr.; 4%=17 tons
At average \$100/ton disposal fees (hauling and tipping), \$1700/yr without labor
At \$100/ton for OCC recycling revenue, total \$3400/yr. savings for non-waxed

Cost Calculation Per Box



- Sorting and disposal costs for a typical waxed corrugated box: \$.21 (tipping fee, hauling charge, fuel, labor)
- Nationally, average revenue generated from recycling a typical wax-free box: <u>\$.22</u>
- Total value-added benefit of a wax-free (recyclable) container is <u>\$.43/box</u>

What Is Solidboard?



- > A laminated paperboard product
- Re-pulpable; recyclable with OCC
- Compostable in industrial and many farm compost environments.
- > Utilizes recycled cardboard and/or paper sources in manufacturing
- Doesn't require special handling; saves labor \$'s
- Generates revenue for recycling

Designed for ice-injected and hydro-cooled produce





Advantages of Solidboard



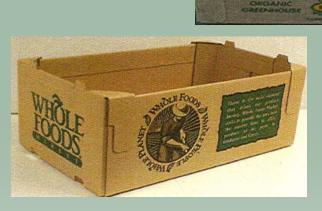
> Proven in Europe, where wax is banned

- Strength and structural integrity in wet conditions (crush test on single layer dry box: 1750.8 lbs.)
- Can be submerged in cold water, subjected to high-pressure showers, ice-injected, then refrigerated without degradation
- Proven: broccoli, corn, etc. regularly shipped cross-country without a box failure
- One-piece bottom design keeps produce from falling out.

Designed for wet and "ice packed" produce, clamshell containers and in-store displays









Produce Tray





- Constructed to resists water & moisture
- > and prevent fluid migration
- FDA non-objection status for food contact
- Rigid construction
- Easily stackable
- Recyclable, repulpable and compostable

Advantages of Solidboard



 Same as previous box
 Crush test on single layer dry box: 1997.6 lbs.
 Used for all fruits and vegetables, including tomatoes, grapes, strawberries, clementines, avocados
 Useful for Produce department displays

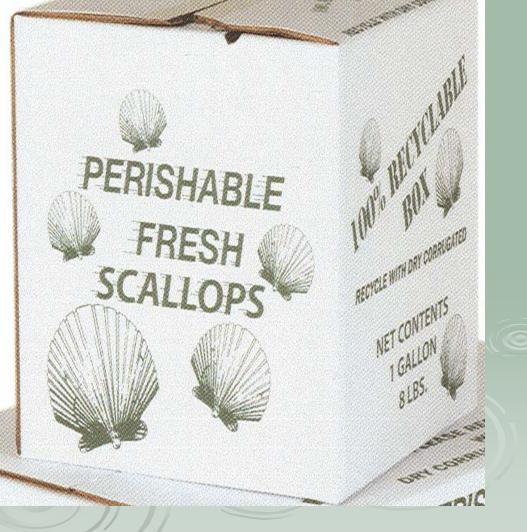
Some other obvious applications for waxfree boxes







100% Recyclable & Repulpable



Poultry & Meat Box





- Rigid construction
- Constructed to resists water & moisture
- > and prevent fluid migration
- FDA non-objection status for food contact
- Custom sizes available
- Easily stackable
- Recyclable, repulpable and compostable

"Less Bad"?



- Still tree-sourced, although recycled, fiber
- Still requires a percentage application of fossil-fuel based resin
- Extends "life" of fibers but not indefinitely
- Requires long-distance sourcing, production and shipping/trucking

"Good"?



 Infinitely recyclable or "up-cyclable" material as technical nutrient, or
 Sustainable, bio-based material
 Utilizes intelligent materials pooling
 Locally-based, local-economy promoting
 Economic, environmental, social

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Lee B. Kane, EcoCzar

- Whole Foods Market, North Atlantic Region
- > 125 Cambridgepark Drive
- > Cambridge, MA 02140
- > 617-492-5500 ext. 3071

> Lee.Kane@wholefoods.com